



EFI Group

Engineers Focused on Industry

Move Toward the Future of Manufacturing Readiness Checklist

In preparing to implement any business solution, it's important to have a clear picture of your current situation, the problems you want to solve and the results you want to achieve.

Simply place a check next to each item to indicate it's been completed.

EFI Group is also inviting you to join us for a complimentary conversation about where your company is today and your strategic next steps in leveraging new technologies, solving equipment reliability issues, improving manufacturing processes and other concerns that are impacting your bottom line.

As part of that conversation, we can outline a plan for helping you complete any of these assessment essentials:

- #1: Have you recently performed a situational analysis of your company?
For example: a recent SWOT Analysis (strengths, weaknesses, opportunities, threats)
- #2: Do you have current performance metrics?
- #3: Have you identified where your company has the most room for improvement – in other words, where a change in how your company does business would make the biggest difference in terms of profitability?
- #4: Are you clear with regard to the challenges your company is facing? In particular, have you identified your most significant challenge?
- #5: In making improvements that move your company toward the future, do you have the support of key individuals from the management team?
- #6: Have you clearly articulated what you want from the improvements you invest in?
- #7: Have you figured out which improvement implementation strategy would best serve your current and future needs?

If you are in the process of making improvements within your company, continue. If you haven't started yet, skip ahead to checklist item #12.

- #8: Do you have a list of potential consultants and/or vendors?
- #9: Have you challenged your list of potential partners to prepare proof of concept documentation using your data?

- #10: Have you spoken with past and current customers of the partners you are considering?
- #11: Have you proven, to your satisfaction, whether or not proposed solutions will generate the results you expect?
- #12: Have you determined whether or not it makes sense, at this time, to move forward?
- #13: What obstacles are in your company's way of making improvements that will positively impact the bottom line? (check as many as apply)
 - Cost
 - Management support
 - Timing
 - Other _____

With this checklist complete, you've identified critical information gaps and potential obstacles to change, and have a better sense of how ready your company is for key improvements.

We encourage you to schedule a complimentary conversation with us to, in general terms, discuss your current situation and explore possible strategies for moving closer to the future – whether that might be achieved by adding new technologies, making process improvements, addressing equipment reliability issues, scoping out a potentially high ROI project, analyzing costs or by any other improvement focused on taking your company to the next level of success.

Our role is to help manufacturers like you make key improvements of all kinds for increased profitability, using an **approach** that minimizes risk – and we often act as an advisor to our clients when they are choosing solution providers.

No matter where you are now, we'd very much value the opportunity to talk with you, and we believe the conversation will be well worth your time.

To schedule your complimentary conversation with EFI Group's leadership team, email Jim Solich at jsolich@efigroupllc.com. We will follow up with you, as well, to personally to see if we can be of further assistance.